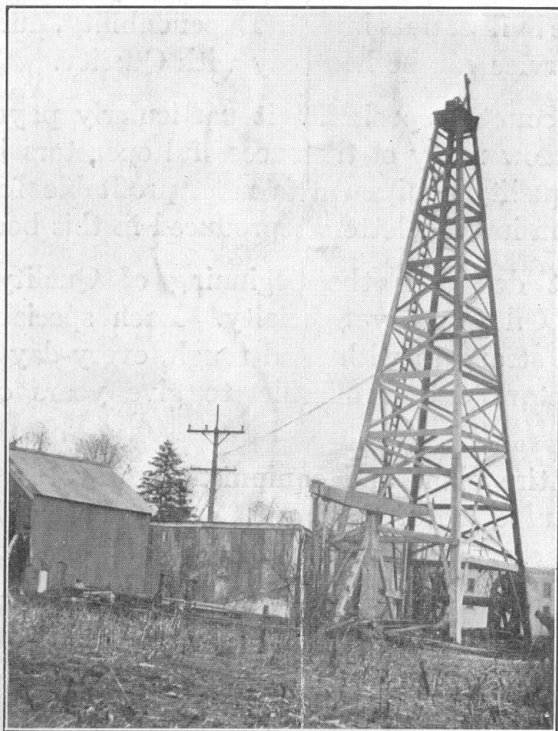


What Some Operators Say!

Letters That Tell of Many Oil Country Successes



B. D. TILLINGHAST
McDonald, Pa.

Quality

What It Means to the Operator

YOU cannot get more service out of a piece of machinery than the builder puts into it. Dependability, durability and unflinching service can be had only with Quality.

In oil country specialties it particularly pays to secure Quality. How many of the successful operators have found that high quality equipment is most profitable for them, is told by them in their letters reproduced in this booklet.

Correct design is the beginning of Quality in every Tillinghast Oil Country Specialty. Each specialty is built rugged and strong to withstand rough, every-day use on the lease; substantial and durable to give years of constant service.

Our entire plant and equipment is devoted exclusively to the manufacture of these Oil Country Specialties. Years of intimate experience with the needs of the Operator have enabled us to build specialties that exactly meet his requirements.

B. D. Tillinghast

Manufacturer of Oil Country Specialties

McDONALD, PA.

Read These Letters From Other Successful Operators

It is probable that at least one of the letters reproduced in this booklet is from a man whom you know.

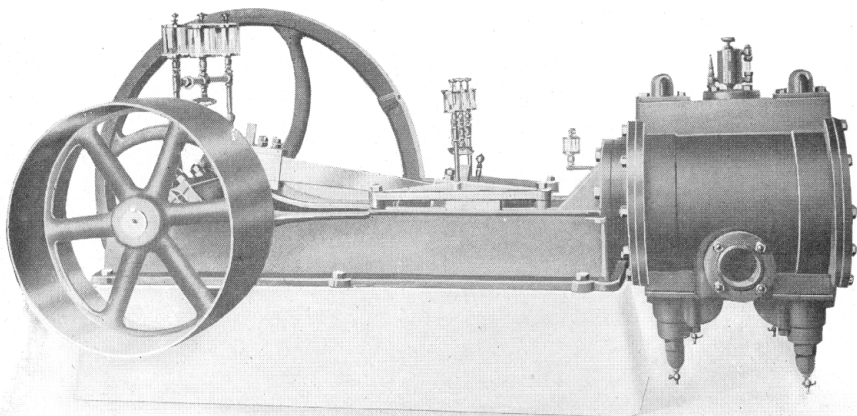
Operators from all over the oil fields are represented here; many of them are men of wide acquaintance and high standing in their communities.

Their original letters are all here in our files. If at any time you visit our factory we will be glad to show them to you.

These men have written sincerely and frankly telling of the service and the results that they are getting every day from their Tillinghast Oil Country Specialties.

You can expect this same thorough satisfaction from every Tillinghast Outfit that you install on your lease.

B. D. TILLINGHAST.



This pump will make a new high vacuum record on your lease. 18x12, 16x12, 14x12, and 12x12.

What they say about **The Tillinghast High Efficiency Horizontal Gas Pump**

“Pulls Every Ounce of Vacuum Required”

"The first of June I started up one of your 18x12 Vacuum Pumps. It is handling about 150,000 feet of gas at 65 to 70 revolutions per minute, and pulling a high vacuum.

It would be hard for me to state how thoroughly satisfactory this pump has been. Its simplicity gives it a capacity for pulling every ounce of vacuum required, and it has a pull that to my knowledge no other vacuum pump will give.

This pump has been very satisfactory, is economical in operation, and in my experience is the best pump on the American market.

The pump has never been shut down, working 24 hours per day, and I feel sure that it will never loosen up nor give me any trouble. The simplicity of the pump makes it the best one to my knowledge, as there is very little to get out of order.

Thanking you for your prompt shipment of this pump, I am."

(Signed) David Beatty, Jr., Warren, Pa.

“Stout Serviceable Pumps”

"I have had two of your 18x12 Gas Pumps in use about six months, and have found them to be good stout serviceable pumps. They produce a high vacuum, and handle a lot of gas."

(Signed) J. B. Hadden, Producer of Petroleum, Sheffield, Pa.

“Glad to Recommend Them”

"Regarding our Tillinghast Pumps, we wish to say that they have given us excellent service. We are very glad to recommend them to any one wishing a pump that requires little attention, has low upkeep, and gives the best of service."

Schoenfeld & Fetzer, Tyee Oil & Gas Company, Leo Johnstone Bldg., Bartlesville, Okla.

In maintaining a high vacuum, and in handling a large volume of gas, the Tillinghast High Efficiency Belt Driven Gas Pump is producing excellent results.

This pump is of a new design, far in advance of any other pump ever built for oil country work. The correct design, and the care with which each detail has been precisely worked out, have given this pump an efficiency that assures you the highest possible vacuum.

"A Year's Satisfaction—Orders 5 More"

"We find that your vacuum pump has tested out very satisfactorily. We have had one in our plant at Tiona, Pa., for almost a year, and it has always been ready for service, except on one occasion we had a couple of springs break in the valve. With that single exception we have had no trouble.

In view of this satisfaction, we hereby place our order for immediate shipment to Tiona, for five (5) more pumps with 12x18" cylinders, to be mounted complete on bed plates.

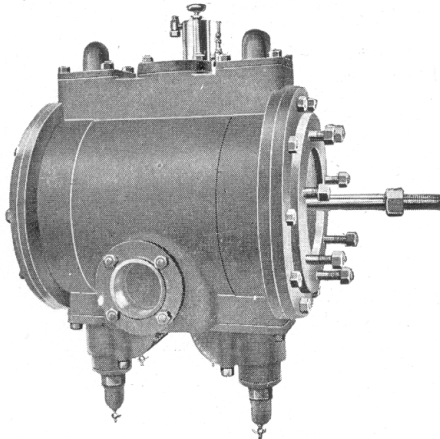
Four of these pumps are to be made in twins, each to be driven by a separate 35 horse engine, with proper pulley to make them efficient. Th

the fifth pump is to be mounted on a bedplate, with proper couplings and pulley, to connect up with the pump we are now using. The present pump has a 4" shaft. Please make the shaft and coupling as short as possible as we are crowded for space.

The pump we are now operating is driven by a 25 horse engine, and to enable this engine to handle both pumps I presume it will be necessary to put on a larger pulley—say about 40". Your knowledge of the business would give you a better idea of the size necessary, so we will abide by your decision.

We will depend on you to send everything to connect with the 4" shaft on the other pump. Also, please send us dimensions so that we can reset our present pump to properly line up with the engine."

Tiona Gasoline Co. (Signed) H. L. Norris,
Tiona, Pa.



High Efficiency Gas Pump Cylinder.
18x12, 16x12, 14x12 and 12x12.

"More Volume, Better Vacuum"

"We have been running one of your 12x14" pumps since May, 1916, at a speed of 100 R.P.M., pumping about one hundred thousand feet of gas every 24 hours. We started the second pump in January, 1917, at the same speed, and they are both proving satisfactory in every way.

I believe these two 14" pumps will handle more volume, at a better vacuum, than any two 18" upright pumps on the market."

National Oil Company. (Signed) J. H. Hogg,
Manager, Titusville, Pa.

More Letters About Pumps

“Three Pumps—Excellent Service”

"I believe we used the first pump of yours that came to the Illinois field. We have three of them, and they have given excellent service. We have never had any trouble, and I have helped Mr. Kraft sell many of them.

We have a gasoline plant that is handy to town, so we have many visitors to see our outfit. Yours is a much better pump than the type, of which we have ten. Your pumps are giving good service to other people here, and I have never heard a kick on any of them."

W. C. Kennedy Co. (Signed) R. K. McCullough, Superintendent, Oblong, Ill.

“Increased Oil Production 6 Fold”

"We have used one of your pumps on 17 wells since March, 1917. Increased oil production at least 6 fold, and keeps vacuum of 26 points continuously.

How soon could you deliver a 12x12" compressor? May need another. Your new compressor is great."

Siggins Oil Co. (Signed) J. B. Siggins, Oil City, Pa.

“Three 18" Pumps—Entire Satisfaction”

"I have three of your 18" Pumps in operation, which are giving entire satisfaction. I think they are the best pump on the market of their type."
(Signed) A. B. Chevront, Oblong, Illinois.

“Would Not Want Any Better Pump”

"We have been using one of your 14" Pumps for about eight months. It has given perfect satisfaction, and produces a perfect vacuum.

We have been well satisfied with your pump, and there have been several experienced gas pump men say it is as perfect a pump as they ever saw run.

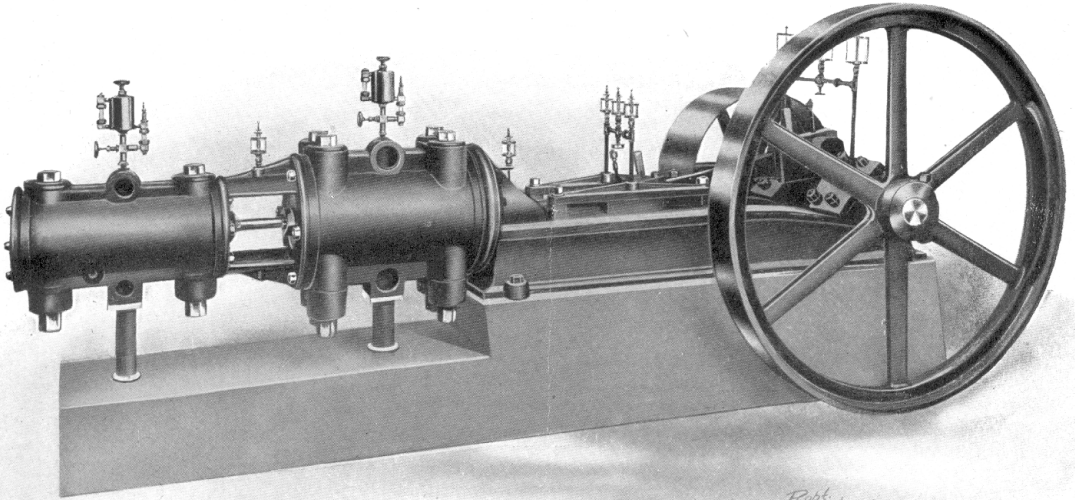
If I were in the market for another, would not want any pump better than a Tillinghast."
(Signed) M. L. Fogel, Pleasantville, Pa.

Has 3 Tillinghast Pumps Orders 6 More

"We are so well pleased with your Pumps that I want you now to give me a price on six Tillinghast Pumps complete, bed plate and all. Would also like to know your earliest shipping date for all or part of them."

Associated Producers Co. (Signed) John I. Moroney, Agent, Robinson, Ill.

Note:—The six Pumps referred to were ordered, and have been delivered.



*Robt. Kearsthouse
1919 Co.*

Tillinghast Two Stage Compressors—12x6x12 and 9x4½x12.

What they say about **Tillinghast Gas Compressors and Compressor Cylinders**

"Increased Production 25% Decreased Profanity 100%"

"I put your compressor in a plant to take the place of one that was giving me trouble. I have now had your compressor running 30 days, and have increased my production 25% and decreased my profanity 100%."

(Signed) G. E. McCutcheon, Middlebourne, W. Va.

"Night and Day for over a Year"

"We purchased a gas compressor from you one year ago last June. It has run almost constantly night and day ever since, and has given the very best of satisfaction. In our opinion you have one of the most practical, as well as durable, compressors made, and as efficient as any of those that cost a great deal more money."

Goodwell Oil Co. (Signed) C. L. Decius, Muskogee, Okla.

"Excellent Satisfaction"

"I am glad to report that the compressor has given excellent satisfaction in every respect, and I am glad of the opportunity to write a good word for it."

(Signed) Allen H. Panton, Foxburg, Pa.

"½ Drum More Gasoline"

"Your compressor is doing fine work for us, and is making about half drum more gasoline than the other make we had.

What is your price now on another one of the same size?"

(Signed) S. S. Ferguson, Murdocksville, Pa.

"1½ Years with Perfect Satisfaction"

"We have used one of your 6x12 compressor cylinders for a year and a half with perfect satisfaction."

Riddle Farm Oil Co. (Signed) W. E. Sherwin, Karns City, Pa.

Tillinghast Compressors are simple, efficient, economical gasoline producers. They are belt driven, built both one and two stage, and are strong, substantial and durable in service.

Tillinghast Compressor Cylinders, either the one or the two stage, can be mounted on the bed plate of any oil country steam engine of standard make.

These Cylinders are identical with those furnished on the Tillinghast Compressors, and give you an outfit that is low in cost, economical to operate, and aids in securing the highest quantity of gasoline that your gas will yield.

"Efficient, Economical and Satisfactory"

"The Tillinghast Compressor installed in our Gasoline Plant beside the Gas Engine and Compressor, has proven efficient, economical and satisfactory in every respect. I most heartily recommend and endorse your Compressors."

Citizens Gas Co. (Signed) John M. Hickey, Supt., Sheffield, Pa.

"Run Night and Day, Never any Trouble"

"As I have found your compressor to be satisfactory in every respect, I am glad that I can say a few words of praise for it. I have used your compressor for almost a year, night and day, and have never had any trouble. I think your compressor is the ideal one for my use, and I would gladly recommend it to any one."

(Signed) J. W. Dickinson, Toronto, Ohio.

Again—"Perfect Satisfaction"

"We used your compressor but a short time until we made a sale of our property, but during that time it gave us perfect satisfaction."

Chalmers Oil & Gas Co. (Signed) E. F. Daubenspeck, Supt., 1602 19th St., Parkersburg, W. Va.

"Stood up Well Under the Stress"

"It gives us pleasure to state that the compressors we have of yours have given very good

satisfaction. They have stood up well under the stress placed upon them, and have given good results in the way of compressing gasoline from the gas."

Eagle Glass & Mfg. Co. (Signed) H. W. Paull, Wellsburg, W. Va.

"Best of Service"

"We have used one of your 12x6x12 Compressors for about 18 months, and will say that it has given the best of service."

Capital Gasolene Co. (Signed) Grant Brown, Muskogee, Okla.

"240 Gallons of Gasoline at Very Small Expense"

"I have now in use two compressors of the Tillinghast make. One has been running for 18 months, and the other for 4 months; and they have given satisfactory results in every respect.

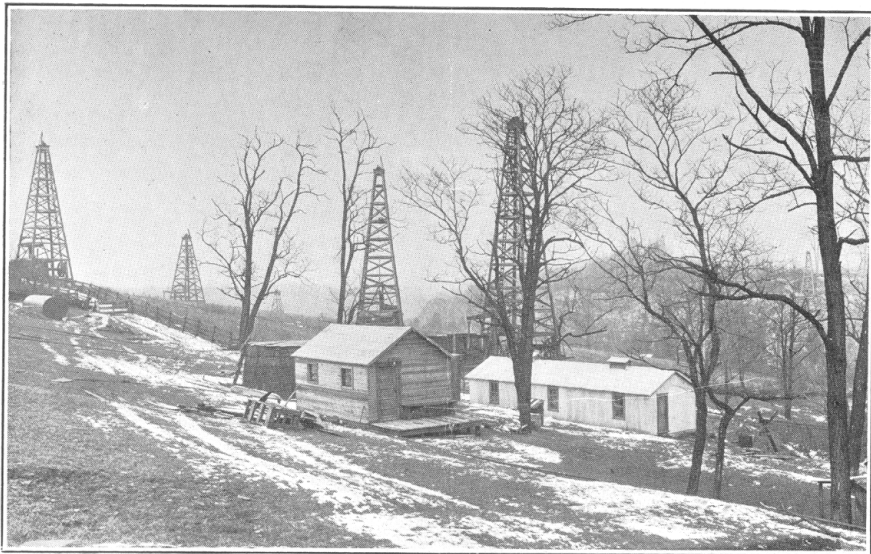
The upkeep is comparatively nothing, and as to the service, I do not think it could be improved upon.

I have tested my two compressors from 100 lbs. to 300 lbs., and they have done all that I expected, and more.

At the present time I am producing 240 gal. of high test gasoline on two plants with very small expense.

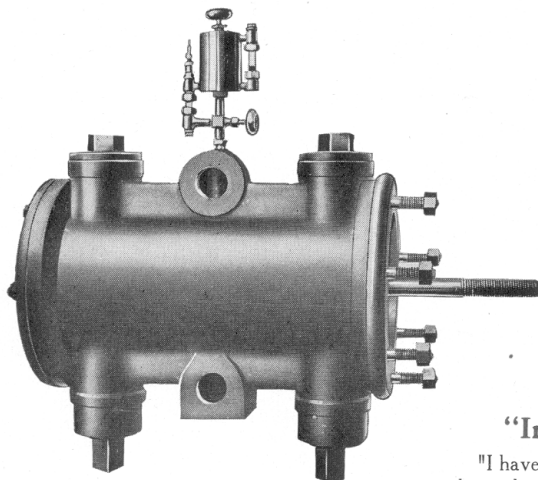
To any one that is looking at first cost, I do not think you could install any cheaper outfit than the Tillinghast; and as for doing their work, they do it just as easy as some of the higher priced outfits, and give as good results in the production end."

(Signed) Austin A. Wehr, Baden, Pa.



Tillinghast Gasoline Producing Plant of McKim Oil Co., at Holidays Cove, W. Va.

What they say about Tillinghast Gasoline Producing Plants



Single Stage Compressor Cylinders, 12x12,
9x12, 6x12 and 4½x12.

Increased Production 2½ Times

"I take pleasure in stating that your compressor has given excellent satisfaction ever since it was installed in my plant about a year ago. After we had made ourselves familiar with it and had it running well, it brought our production of gasoline from 2 bbls. a day up to 5 bbls.

While I have not used your Pump as constantly as the Compressor, it also is a satisfactory piece of machinery."

(Signed) Robert S. Irwin, Evans City, Pa.

"In Two Gasoline Plants"

"I have known you for more than 35 years, and have done business with you off and on in all that time. Our dealings have been perfectly

Tillinghast Gasoline Producing Plants have made it most simple and easy to extract the gasoline from casing head gas.

The moderate price, and the excellent results which these outfits give, have made them profitable where more expensive and complicated outfits would have been out of the question.

Tillinghast Plants can be equipped to handle any amount of gas up to 500,000 cu. ft. a day—and they are also yielding good profits on leases having a daily production of only 3,500 cu. ft. of gas.

satisfactory, and at present have put in two gasoline plants, and use your compressors and outfits, less engines, and they have proven entirely satisfactory."

(Signed) John Mildren, Holidays Cove, W.Va.

"Revelations to those Who Have Expensive Equipments"

"Enclosed please find check in settlement of account. In regard to the efficiency of your gas pump and compressor in the manufacture of gasoline from casing head gas, I am pleased to state that the two machines are doing splendid work, and proving to be revelations to those who have invested in more expensive equipment.

The pump easily produces and holds a vacuum sufficiently high to increase the output of oil six fold, and supplies the compressor with all the gas from a large number of wells.

You are certainly to be congratulated on your success in giving the producers such an efficient equipment at a price within the reach of those of small means.

I also wish to add a word of appreciation for your promptness and kind treatment which characterize your business relations with your patrons."

(Signed) J. B. Siggins. With Siggins Oil Co., Lamberton Oil Co., Siggins & Keller, Oil City, Pa.

"No Repairs in 18 Months"

"We have one each of your compressors and pumps in use and are well satisfied with the

results obtained. The pumps have been in service about 18 months, and to date have not had any repairs."

The New Domain Oil & Gas Co. (Signed)
J. C. Patton, Monticello, Kentucky.

"Increased Nearly One-Half"

"The pumping and gasoline plants installed by you are working to our complete satisfaction. The pumps have been running about two years, and are carrying 26 points vacuum. The wells were increased nearly one-half.

The compressor has been running about nine months, and during the cold weather far exceeded our expectation in its output of gasoline. We have not been shut down a minute through any fault of the machinery, nor have we had a cent of expense. I cheerfully recommend it for those requiring small units."

Mallery & Crawford (Signed) R. B. Dalrymple,
Supt., Exchange Lyceum Bldg., Bradford, Pa.

"Producing Far Beyond Expectations"

"Am enclosing herewith an order for a few accessories, and will take this opportunity of expressing my satisfaction with the gasoline plant which you installed for me on Bradys Run, near Black Hawk, Penna.

Your 9x4½x12 Compressor and 18x12 Pump are giving me excellent service, and the plant as a

More Letters about Gasoline Plants

whole is producing far beyond expectations. I will also say that the plant installed by you at Wellsburg, W. Va., is still producing and giving excellent service with exceptionally low cost of upkeep. This you know is unusual for a plant that has been doing duty since the gasoline business was in its infancy.

Have had quite a lot of experience with different makes of plants myself, and have been in position the past few years where I could benefit by the experience of men who had dealings with most every make of plant. Upon comparing notes must say that I have come to the conclusion that I will quit experimenting, and upon acquiring the gas my next step will be to order a Tillinghast Plant."

Elmer E. Laughner, South Heights, Pa.

"Gratifying Results"

"I take this opportunity to report to you the gratifying results from the use of one of your Gas Pumps and Double Stage Compressors. I find both to be a luxury in the business.

I also wish to compliment you on your efforts to list your output on a basis so near the old prices, despite the immense advance in prices of

materials. With kindest regards and wishing you success."

(Signed) O. M. Carter, M.D., Monticello, Ky.

"Running Night and Day No Trouble"

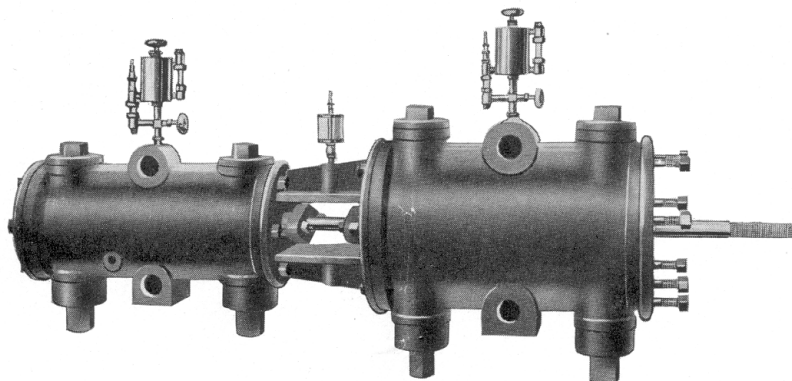
"We have been using one of your compressors and your gas pumps for more than nine months, and have found them both to give perfect satisfaction. We make from three to four barrels of gasoline each day, and have never had any serious trouble with either compressor or pumps. Our plant has been running night and day, and the machinery is giving us satisfaction in every way."

(Signed) Dr. H. W. Wick, New Douthett Bldg.,
115 So. Main St., Butler, Pa.

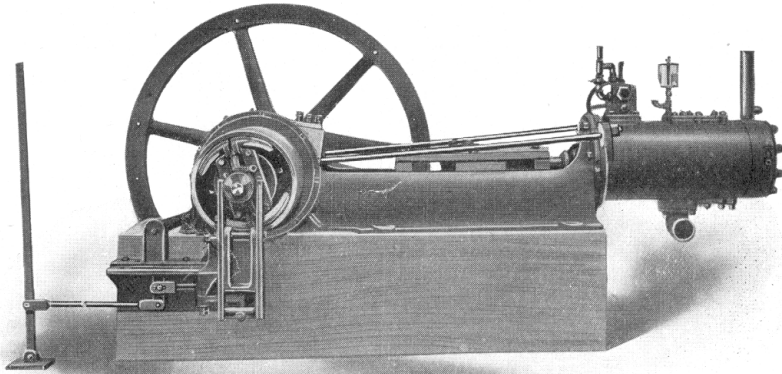
"Four Years' Service"

"We have used the Tillinghast Convertible Cylinders for 7 years, and the Pumps and Compressors for 4 years. I can truthfully say they have given every service and satisfaction. One need not hesitate to buy if they need this line of goods."

Wm. C. Kennedy Co., (Signed) M. H. Fitzgibbon, President, Carnegie, Pa.



Two Stage Compressor Cylinders—12x6x12 and 9x4½x12.



Steam Engine Bed Plate, equipped with a Tillinghast Gas Cylinder and Reversible Clutch Pulley.

What they say about **Tillinghast Gas Cylinder Outfits** for use on Steam Engine Bed Plates

“Eminently Satisfactory”

“Enclosed find our check in payment of your account. We wish to say that we have installed the Cylinder and it has proven eminently satisfactory.”

Pacific States Petroleum Co. (Signed) J. L. Richard, Secretary, Caolinga, California.

“Wants to Purchase Another Tillinghast”

“I am pleased to write and inform you that Mr. Wylie, who pumps for me, reports the gas cylinder as working nicely and highly satisfactory. I want to purchase another from you a little later in the season.”

(Signed) R. P. Patterson, Steubenville, Ohio.

“Working Fine”

“Enclosed find check for Gas Cylinder and Reversible Clutch. The engine is working fine. Think I will want another Reversible Clutch before long.”

(Signed) S. L. Snyder, Mount Morris, Pa.

“Two Engines—Entire Satisfaction”

“Please send me some circulars of your Reversible Pulley. The two engines of yours we now have are giving entire satisfaction, and we sincerely hope to be able to place more of them in the near future.”

Hecla Oil Co. (Signed) A. W. Leonard, Secy. & Treas., Tulsa, Okla.

“Pulled Tubing and Rods”

“We have the Reversible Pulley and Cylinder on and working fine. We have pulled tubing and rods. We are very much pleased with it, and think it better than the _____ Clutch.”

Southern Oil Co. (Signed) W. B. Wilder, Marietta, Ohio.

“Do the Work as Well as Engines Costing Much More”

“For a number of years I have used your Gas Cylinders and Reversible Clutch. I have done all

Tillinghast Gas Cylinders are built for use on the bed plate of any standard make of oil country steam engine.

With the Tillinghast Reversible Pulley, this outfit gives you a complete reverse geared gas engine. It is practical, serviceable, dependable, and most moderate in cost.

kinds of work, cleaning out and pulling casing, and they do the work as well as engines that cost much more money."

(Signed) Chas A. McDonald, R. D. No. 3, McDonald, Pa.

14 Years of Perfect Satisfaction

"I have been using your gas cylinders for the past fourteen years, and have found them perfectly satisfactory."

(Signed) A. F. Burns, McDonald, Pa.

"Could Not Want Better Power"

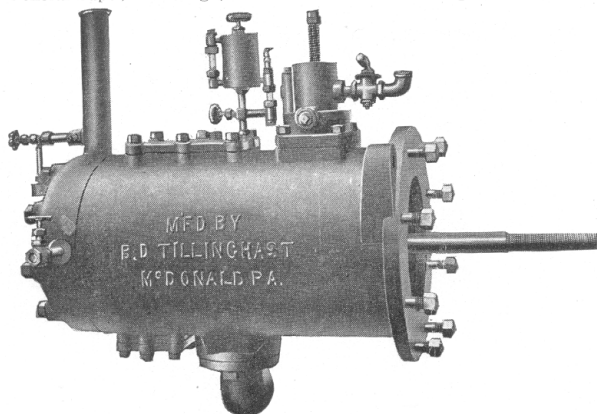
"Please find enclosed check in payment for gas cylinder. It is giving me the good service, and I could not want better power."

(Signed) M. H. Freeland, Mannington, W. Va.

"Reversible Pulley Works Fine"

"We have one of your reversible clutches, and it works fine. We would like a price on another as we have some engines through the field that have plain gas heads on, and by using a reversible clutch we would do away with changing from gas head to steam cylinder when wishing to pull."

Southern Oil Co. (Signed) W. E. Goodrich, General Supt., Pittsburgh, Pa.



Gas Cylinders, 8x12, 9x12, 10x12 and 11x12.

"Easy to Start; Very Strong"

"The Gas Cylinder I bought from you is very good, easy to start and very strong."

(Signed) C. H. Adams, League, W. Va.

"Doing Fine Work"

"The Gas Cylinder we purchased from you is doing fine work, and we are more than pleased with it."

(Signed) Wm. Blaisdell, Sackett, Pa.

"Most Simple, Inexpensive and Convenient Way"

"The Gas Cylinders and Reversible Pulleys are very satisfactory, and the lease men like them very much to work with. We do not have to pull tubing often on these old wells, but they handle it fine when we do. You certainly have found the simplest, most inexpensive and convenient way for Oil Operators to transform their old steam engines into gas engines that will pump and pull and handle the old producing wells. I do not know of any suggestions that we could make for improving them."

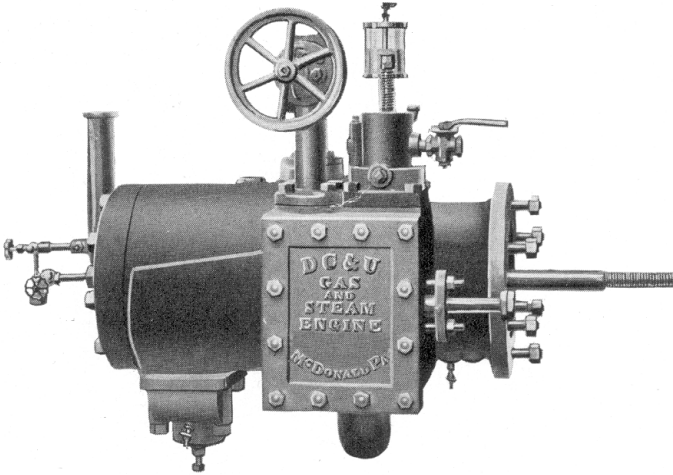
Cairo Oil Co. (Signed) J. H. Rathbun, Cairo, W. Va.

"11 Outfits in Use"

"We have 11 of your Gas Cylinder and Reversible Pulley outfits in use, the first having been purchased in 1908.

They are giving most satisfactory service, and we consider them the best and most economical method of equipping a lease for pumping. They pump, pull tubing and rods, also clean out and pull casing. In fact, they do all the work required as well as any reverse geared gas engine on the market. The cost of maintenance has been exceedingly low."

(Signed) F. L. Hastings, Supt., Golden Estate, Sturgeon, Pa.



8½x12 and 10x12.

What they say about The D. C. & U. Convertible Gas and Steam Cylinder

"Doing Good Work—Cannot Be Beaten"

"In reply to your letter would state that we never had any notion of applying to the Gas Engine Co. for a gas engine nor a convertible Cylinder. The Convertible Cylinder we got from you is doing good work, and when we need another of the same kind we will apply to you.

The Union Utilities Company of Morgantown, W. Va., called by phone a day or two ago and asked where they could purchase a Convertible Gas Cylinder. I at once referred them to you, saying they would make no mistake if they purchased your cylinders.

We think your Convertible Cylinder cannot be beaten anywhere."

Shear Oil & Gas Co. (Signed) Robt. Shear, Secretary, Mt. Morris, Pa.

Orders Two More of "the Best Cylinder on the Market"

"Ship me two of your D. C. & U. Cylinders for

12 h.p. Farrar & Traft bed plates. I believe you make the best cylinders on the market. I have had two in use for a long time, and if it comes in my line to use any more, which I hope it will, they certainly will have my preference."

(Signed) L. Stephens, Macksburg, Ohio.

"In Constant Use Several Years Given Entire Satisfaction"

"In regard to the service obtained from the D. C. & U. Cylinders purchased from you, I am glad to say they have given entire satisfaction. We have had these cylinders in constant use for several years on our property in Ritchie County, West Virginia, and have had no trouble nor extra expense with them since they were installed."

Schlesinger & Co. (Signed) Earl W. Brooks, Pittsburgh, Pa.

"Still Giving Entire Satisfaction"

"Referring to the service of your D. C. & U. Cylinder, have to say that Mr. I. A. Polhamus

With this Convertible Cylinder gas can be used for pumping, and steam for pulling tubing and rods, and cleaning out.

The D. C. & U. Cylinder can be attached directly to the bed plate of any standard oil country steam engine. The engine pulley is replaced with a one-way clutch. Once installed, this cylinder can be changed from one power to the other in less than five minutes. It makes a power outfit of remarkable convenience on many leases.

who has charge of my Washington County lease and operates the Cylinder, is here at my office at the present time, and states that the Cylinder is still giving entire satisfaction.

I might also add, that through Mr. Polhamus we purchased one of your Cylinders for use at Dixmont, and he reports this one also as giving entire satisfaction."

(Signed) Charles E. Dickson, Fitzsimons Bldg., Pittsburgh, Pa.

Handles 2000 ft. Wells

"We have used two of your D. C. & U. Gas and Steam Cylinders for about eight years now. Both are 10 in. cylinders on Ajax bed plates, and they have given very good satisfaction. Our wells are 2000 ft. deep, and they handle them without any trouble. What does a 10 in. cylinder cost now, we to furnish bed plate?"

Patton & Morrow. (Signed) Ephraim Morrow, Bakerstown, Pa.

"Through a Fire; Still the Best Engine"

"Last spring I had the National Supply Co.

get me one of your gas cylinders. It went through a bad fire last June, still it is the best engine in the field today. Mr. M. H. Freeland wants to know your price, including the bed plate, on the same cylinder I got."

(Signed) F. S. Freeland, Mannington, W. Va.

"18 Months of Satisfaction"

"We have used two of your gas cylinders for about 18 months, and they have given good satisfaction."

(Signed) Donaldson & Co., Mingo Junction, O.

"In Use 15 Years—No Repairs"

"I have four of your D. C. & U. Cylinders that I have used for 15 years, and in all that time none of them have ever had any repairs of any kind.

I consider your engine better than the , or , or , all of which I have had. I would not use any other kind but the D. C. & U. as long as I can get them."

Camp Run Oil & Gas Co. (Signed) J. T. Miller, Pres., Cairo, W. Va.

Likes Both the Gas Cylinder and the D. C. & U.

"Enclosed find check in payment of bill. We have been thinking some of getting another Gas Cylinder. We also like your Convertible Cylinder very much, and it is giving entire satisfaction.

Please let us know the price of your Gas Cylinder with Reversible Clutch Pulley; cylinder 10x12, the same size as the one we purchased from you last summer."

Shear Oil & Gas Co. (Signed) Robt. Shear, Sec'y, Mt. Morris, Pa.

"12 Years' Satisfactory Service"

"I find that the Cairo Oil Co. have been using your Gas Cylinders and Reversible Pulley very

successfully for twelve years now under my supervision. I have found them in all cases very satisfactory, and there has been but little expense in the way of upkeep.

We are using many of your Cylinders, both Convertible and straight Gas Cylinders, and we have found them fully equal, in every respect, to any we have ever used. I mailed you an order today for two more."

Cairo Oil Co. (Signed) J. H. Rathbun, Manager, Cairo, West Va.

"The Best in the Field"

"I have used both kinds of your cylinders, the plain Gas Cylinders and the Convertible, and consider them the best in the field. You can make this as strong as you please and I will stand by it."

(Signed) J. M. Peters, Washington, Pa.

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